# IML IS MOMENTUM SHIFTING BACK TO FUNDAMENTALS?

April 2025

Daniel Moore Michael O'Neill Portfolio Manager Portfolio Manager

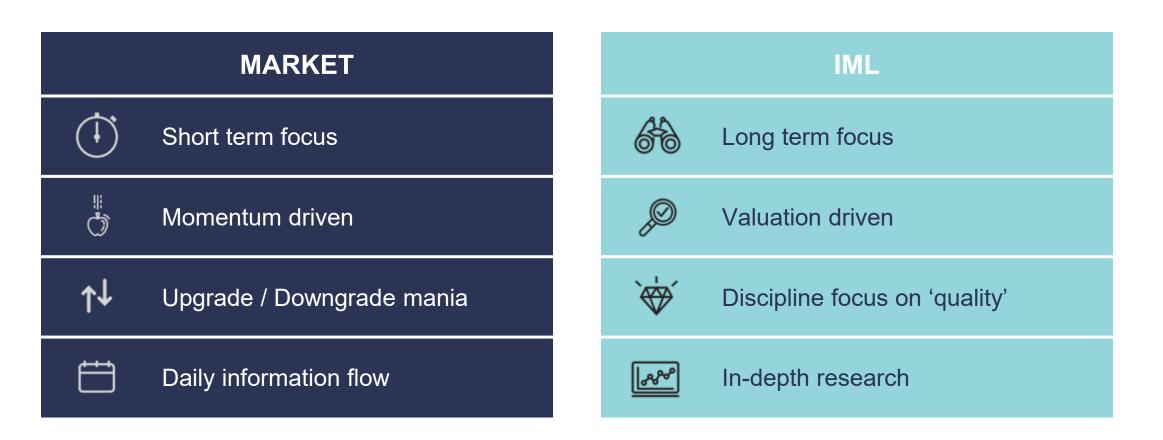
# **MARKET BACKDROP**



- Last year equity markets were strong but narrow globally
- Valuations are rising, while the equity risk premium is shrinking
- While markets are expensive, not all stocks are
- Risks are emerging
  - Trump tariffs
  - Government spending cuts
  - Data centre oversupply concerns

# PATIENCE AND DISCIPLINE REQUIRED AS A LONG TERM INVESTOR





All investment carries risk. The value of your investment can move up or down. Please consider the Product Disclosure Statement and Target Market Determination available at iml.com.au before investing or continuing to invest in the IML Funds

# **VALUATIONS CLOSE TO HISTORICAL HIGHS**



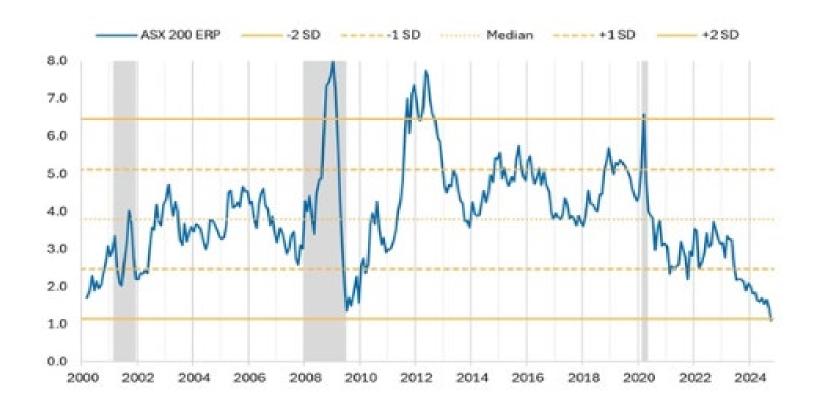
#### ASX All Industrials forward PER





# **EQUITY RISK PREMIUMS AT HISTORIC LOWS**

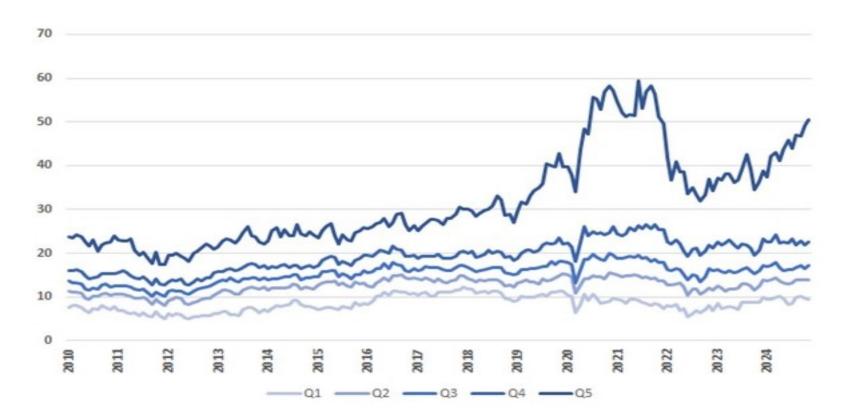
ASX 200 equity risk premium vs 10yr bond yields



Past performance is not a reliable indicator of future performance Source: Macquarie; As at 13 November 2024 5

# **VALUATION DISPERSION NEAR RECORD HIGHS**

ASX 200 median PE by quintile



Past performance is not a reliable indicator of future performance Source: UBS as at 29 November 2024

IML

# **REPORTING SEASON: KEY WINNERS AND LOSERS**



Key Winners	Key Losers
Telstra: +7%	Wisetech: -28%
Brambles: +6%	Goodman: -14%
Light & Wonder: +23%	Reece: -28%
Medibank Private: +9%	NextDC: -10%
Domain Holdings +59%	Viva Energy: -34%

Past performance is not a reliable indicator of future performance Source: FactSet; 1 month performance ending 28 February 2025

# **IML AUSTRALIAN SHARE FUND: NET PERFORMANCE TO 31 MARCH 2025**



	IML AUSTRALIAN SHARE FUND	ASX300	OUTPERFORMANCE
3 months	-0.2%	-2.9%	+2.7%
1 year	+2.3%	+2.6%	-0.3%
3 Years p.a.	+4.7%	+5.3%	-0.6%
5 Years p.a.	+10.2%	+13.2%	-3.0%
Since Inception p.a.	+9.5%	+8.5%	+1.0%
Inception Date		30 June 1998	

Past performance is not a reliable indicator of future performance Fund returns are calculated using the exit price, net of management fees, assuming all distributions are reinvested with no allowance for tax Source: IML; As at 31 March 2025

# IML EQUITY INCOME FUND: NET PERFORMANCE TO 31 MARCH 2025



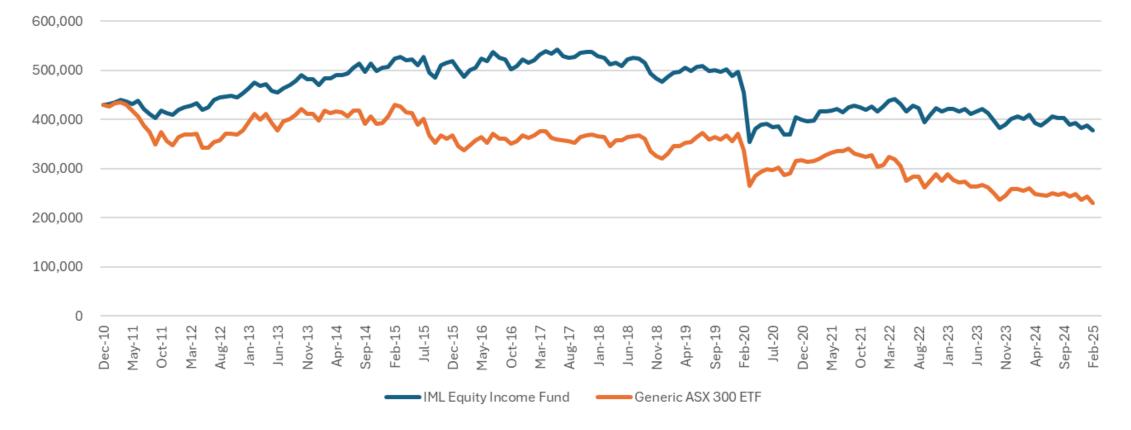
	IML EQUITY INCOME FUND	ASX300	OUTPERFORMANCE
3 months	+0.5%	-2.9%	+3.4%
1 year	+2.5%	+2.6%	-0.1%
3 Years p.a.	+5.9%	+5.3%	+0.6%
5 Years p.a.	+12.3%	+13.2%	-0.9%
Since Inception p.a.	+7.8%	+7.9%	-0.1%
Inception Date		1 Jan 2011	

Past performance is not a reliable indicator of future performance Fund returns are calculated using the exit price, net of management fees, assuming all distributions are reinvested with no allowance for tax Source: IML; As at 31 March 2025

# IT'S NOT ALL ABOUT TOTAL RETURN, INCOME & VOLATILITY MATTER



Cumulative value of Income versus Growth Investment with Monthly Withdrawals



Source: IML, FactSet as at 28 February 2025.

Lump sum and monthly withdrawals based on ASFA's Retirement Standard for a 'comfortable' life for a single person. Returns calculated after fees and including franking\* \* The fees and franking for EIF are on the <u>EIF Fund page on the IML website</u>, the fees and franking for the generic ETF were calculated using the median of the four funds, A200 (betashares), IOZ (ishares), STW (State Street) and VAS (Vanguard), 5 basis points of fees and 75% franking. Past performance is not a reliable indicator of future performance.



# **CONTACT US**



### WHOLESALE DISTRIBUTION



JASON GUTHRIE Head of Wholesale Distribution - AU | NZ Mobile: 0435 690 377 Email: jason.guthrie@natixis.com

#### **ZAC WALLIS** Head of Key Accounts & Platforms Mobile: 0481 128 419 Email: zac.wallis@natixis.com

MARK WILLIAMS Distribution Director - NSW | ACT | NZ Mobile: 0405 385 960 Email: mark.williams@natixis.com GAVIN BUTT Head of Research & Consulting Mobile: 0412 485 420 Email: <u>gavin.butt@natixis.com</u>

**CARL MCMINN** Distribution Director - QLD | WA Mobile: 0415 063 280 Email: <u>carl.mcminn@natixis.com</u>

BRUNO SANTOS Distribution Director – Private Wealth, VIC | SA | TAS Mobile: 0405 333 927 Email: <u>bruno.santos@natixis.com</u>

### **DISCLAIMER**



This presentation (the material) has been prepared and distributed by Natixis Investment Managers Australia Pty Limited (NIMA) AFSL 246830 and may include information provided by third parties, including Investors Mutual Limited (IML) AFSL 229988 who is the Responsible Entity of the IML Funds (www.iml.com.au/funds). Although NIMA believe that the material is correct, no warranty of accuracy, reliability or completeness is given, including for information provided by third parties, except for liability under statute which cannot be excluded, and does not accept any liability for any loss, damage or consequence, whether caused by our own negligence or not, resulting directly or indirectly from this presentation.

This information is not personal advice. The material has been prepared without taking account of your objectives, financial situation or needs. Statements of opinion are those of IML unless otherwise attributed. Except where specifically attributed to another source, all figures are based on IML research and analysis. Any investment metrics such as prospective P/E ratios and earnings forecasts referred to in this presentation constitute estimates which have been calculated by IML's investment team based on IML's investment processes and research. Applications can only be made using the current application form for the relevant Fund, or through IDPS products that include these Funds. The Product Disclosure Statements and the relevant Target Market Determinations can be obtained by contacting Investors Mutual or at www.iml.com.au. Potential investors should consider the relevant Product Disclosure Statement, Target Market Determination, and Investment Guide, where applicable, before deciding whether to invest, or continuing to invest in the Funds.

Past performance is not a reliable indicator of future performance. Returns can be volatile, reflecting rises and falls in the value of underlying investments. Potential investors should seek independent advice as to the suitability of the Fund to their investment needs. The fact that shares in a particular company may have been mentioned should not be interpreted as a recommendation to either buy, sell or hold that stock. Any commentary about specific securities is within the context of the investment strategy for the given portfolio.