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## **MEDIA RELEASE**

### *Paul Voges joins IML's Distribution team to support key clients*

Investors Mutual Limited (IML) is pleased to announce the appointment of **Paul Voges** as Key Account Manager. Paul will be taking on responsibility for key relationships, primarily across independent dealer groups and stockbroking firms with integrated wealth management.

Acknowledging the shift occurring within the advice industry over the recent past, **Wayne McGauley**, IML Head of Retail, said: "In our view we believe that independent dealer groups and integrated wealth management and stockbroking businesses are in a good position to grow in the next few years and having Paul on board will help us in terms of servicing these important segments of the market which remain key areas for the distribution of IML's Funds and the Loomis Sayles Global Equity Fund which we launched just over a year ago."

"With this in mind, we have created a role that will be responsible for nurturing our relationships with these clients. I believe Paul is the perfect fit, having developed strong relationships with clients across the advice industry for almost 20 years." added McGauley.

Voges, who joined IML this week, said "I look forward to working for such a well-respected fund manager, which has remained a true-to-label value manager through over 20 years of market cycles. It's also exciting to start the global equities conversation with firms who are not familiar with Loomis Sayles – which is a very well credentialed fund manager that has been managing money for clients for over 90 years."

Paul Voges joins IML after five years at Colonial First State, most recently responsible for Alliance Partner and multi-manager strategies. Paul has also held distribution roles at MLC, Antares Equities and BT Financial Group.

#### **For further information, please contact:**

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#### **About Investors Mutual Limited (IML)**

IML is a specialist Australian Equities Fund Manager, established in 1998. IML is recognised for its true-to-label 'quality and value' investment style that has been successfully applied since its inception with the aim of delivering consistent returns for clients. IML is also the responsible entity and distributor for the Loomis Sayles Global Equity Fund.

For further information, go to [iml.com.au](http://iml.com.au)

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